




Berkeley County Council
 Department of Information Technology
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Memorandum

To: Berkeley County Council
From: Gary A. Wine, Deputy County Administrator 
Date: 2/9/2021
Re: Law Enforcement Vehicle Outfitting Bid Recommendation

On February 4, 2021 the Council opened bids for the equipment costs to outfit (30) 2021 Ford Explorers. The bid document included all equipment excluding items that are sole source purchases. The summary of all bids is listed below:

Vendor	Total Price
Priority Install LLC.	\$ 296,960.29
Parr Public Safety	\$ 322,939.07
West Virginia Public Safety	\$ 321,042.76
Atlantic Emergency Equipment	\$ 191,918.52

Priority Install LLC from Gaithersburg Maryland met all specifications and is the lowest vendor doing so. It is our recommendation that the bid for the outfitting equipment be awarded to them in the amount of **\$ 296,960.29**

Lastly, there are several items that were not included in the bid. These items are either sole source or locally sourced as to not have to transport the vehicles for service. That equipment is listed below:

Wiring harnesses	\$ 22,400.00
794M emitter	\$ 51,200.00
Vehicle Decals	\$ 30,000.00
Radar Equipment	\$ 60,225.00
Total Local/Sole source purchases	\$ 163,825.00

If the Council approves the purchases, all installation will be done by the Fleet Department excluding decals. The total price for outfitting would be **\$460,785.29**

If further information is needed or you have any questions, please feel free to contact me at any time.